

## Contact

abhi@abhigolhar.com

[www.linkedin.com/in/abhigolhar](http://www.linkedin.com/in/abhigolhar)  
(LinkedIn)

[www.realestatedealtalk.com/blog](http://www.realestatedealtalk.com/blog)  
(Blog)

[www.abhigolhar.com](http://www.abhigolhar.com) (Personal)  
[www.summitandcrowne.com](http://www.summitandcrowne.com)  
(Company)

## Top Skills

Entrepreneurship

Start-ups

Business Development

## Languages

Marathi (Native or Bilingual)

Spanish (Professional Working)

## Certifications

Series 3

## Publications

The Art of Business Negotiation

Lease-to-Purchase Tactics

Leverage Customer Loyalty to Boost Profits

Turnaround Strategies for Troubled Businesses

The Importance of Business Planning, Innovation, and Execution

# Abhi Golhar

I'm a 2x nationally syndicated radio host & real estate investor. I help business professionals advance & finish well.

Atlanta, Georgia

## Summary

Hi, I'm Abhi! I help business owners and accredited investors who want to get into real estate investing but don't know where to start. You may know someone like this or this may describe you!

You may have ready and available funds to put to work in profitable real estate deals, but are frustrated because you're unsure who to trust or how to identify a strategy that's best to maximize returns and build long-term wealth.

With years of hands on experience and my vast network of real estate contacts, I provide the solutions you're looking for.

How can I help you launch into action?

Catch me here:

1. Daily, nationally syndicated radio show on the Wall Street Radio Network (Think Realty Radio)
2. Daily, LIVE Atlanta-based radio show (The Abhi Golhar Show on biz1190-WAFS Atlanta)
3. The Abhi Golhar Weekly YouTube Show ([youtube.com/abhigolhar](https://youtube.com/abhigolhar))

Quick two notes about what I do:

### ► ACTIVELY, I INVEST IN REAL ESTATE

Single-family renovation, new construction, and development and multi-family apartments.

I work with accredited investors on a daily basis and provide strategies that build long-term wealth and provide excellent returns.

## ► PASSIVELY, I INVEST IN REVENUE GENERATING SMALL BUSINESSES

Contact me if you:

- Want to join my lender network to capitalize on profitable real estate opportunities
- Interested in partnering on a real estate deal
- Have a real estate deal to pitch (residential or multi-family).
- Want to learn the basics of investing in real estate
- Looking for funding for your real estate deal
- Have a question about real estate investing
- Need help on a deal and would like to schedule a 15-minute call with me
- Currently own or launching a real estate business and need help growing it

## ► MY CONTACT INFO

Email me at [abhi@abhigolhar.com](mailto:abhi@abhigolhar.com) or visit [AbhiGolhar.com](http://AbhiGolhar.com). You can also find me on YouTube, Snapchat, Twitter, Instagram, and Facebook [@AbhiGolhar](https://www.facebook.com/AbhiGolhar).

I'd love to hear from you.

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## Experience

Summit & Crowne  
Chief Investment Officer  
2008 - Present  
Atlanta, GA

I'm the Chief Investment Officer of Summit & Crowne. We are a private equity real estate firm located in Atlanta, Georgia.

We are actively involved in identifying, assessing, purchasing, and managing multi-family apartment complexes and mobile home parks.

We buy well-located properties in good structural condition with a strong value-add component.

We look for the ability to increase rents and reduce expenses by identifying properties that have a few key ingredients which include, but not limited to: deferred maintenance, poor management, or distressed sellers.

By correcting property deficiencies and making cosmetic and management improvements, our team is able to increase the net operating income of the property resulting in stronger cash flow and forced appreciation.

A typical project will require a 6 to 12 month period for capital improvements, upgrading the tenant base, increasing rents, and reducing expenses resulting in improved cash flow and appreciation.

Once these improvements are complete, our team proceeds to stabilize the property. This process generally takes between 3 to 5 years.

Find our current acquisition criteria at: <http://www.summitandcrowne.com/strategy>

► Contact Information

Email: [info@summitandcrowne.com](mailto:info@summitandcrowne.com)

## Think Realty

Nationally Syndicated Radio Host

January 2018 - Present

Greater Atlanta Area

Investing in real estate is more than a mere action—it's a real estate of mind, which Think Realty Radio provides nationwide on a weekly basis. Our radio show is designed to keep investors educated on the most effective and efficient methods of real estate investing. So, tune in, turn up, and get pumped, Think Realty Radio is on the air.

Check local station listings for Think Realty Radio air times:

Atlanta, GA - WAFS 1190 AM

Atlanta, GA - WANN-CD 32

Asheville, NC - WZGM 1350 AM

Carbondale, IL - WRTL 510 AM

Cairo, KY - WKRO 1490 AM

Clearwater, FL - WHFS 1010 AM

Dallas, TX - KEXB 620 AM

Denver, CO - KDMT 1690 AM  
Florence, AL - WBCF 1240 AM  
Fresno, CA - KVHF 1690 AM  
Minneapolis, MN - KYCR 1440 AM  
Orlando, FL - WBZW 1520 AM  
San Antonio, TX - KAML 990 AM  
San Francisco, CA - KDOW 1220 AM  
Seattle, WA - KKOL 1300 AM  
St. Louis, MO - WGNU 920 AM  
Tampa, FL - WWMI 1380 AM

Website: [ThinkRealtyRadio.com](http://ThinkRealtyRadio.com)

## NPHub

Chief Operating Officer

2016 - Present

Atlanta, GA

This is my passion project. It's a unique opportunity to force an industry to change for betterment of its students and the future of nurse practitioner education.

Nurse Practitioner students are smart, idealistic, and hardworking. However, they're struggling, especially while they're in school.

NPs are the only Healthcare professionals that are responsible for finding clinical placements on their own. Moreover, the current process of finding and securing clinical rotations is complicated and a significant source of stress.

That's why we created NPHub, a premium service that helps both preceptors and Nurse Practitioners benefit with less stress.

With NPHub, you get:

- > 1-on-1 free consultation
- > Graduate on time
- > Lightning speed paperwork processing
- > 100% customized scheduling
- > No delays in starting your rotation
- > Hands-off evaluation retrieval
- > Advanced rotation scheduling

- > Flexible hours
- > Direct phone support with our trained clinical coordinators
- > Timely communication
- > Free data backup
- > Housing assistance
- > Fun attitude!

Learn more our work and how you can help at: <http://www.nphub.com>

## Real Estate Deal Talk

Founder, Blogger

2016 - Present

Atlanta, GA

I created Real Estate Deal Talk to be a source of original podcasts, videos, & articles answering your questions about building wealth through real estate investing.

You'll learn about:

- ✓ finding and evaluating deals
- ✓ raising capital
- ✓ reading market trends
- ✓ building your team
- ✓ passive investment strategies
- ✓ scaling your business.

You'll also get access to real case studies, deal analysis, interviews with the top leading experts who are revolutionizing real estate and in-depth market reviews so you can find and execute your next real estate investment strategy.

### ► Get Access

Join me at [RealEstateDealTalk.com](http://RealEstateDealTalk.com) where I deliver awesome value to real estate investors that's been built across my successes and failures (and those of others)!

Email me your deal or ask me a question and you might just end up on the show!

### ► Contact Information

Website: <http://www.realestatedealtalk.com>

Have an investing question? Email: [ask@realestatedealtalk.com](mailto:ask@realestatedealtalk.com)

Forbes Real Estate Council  
Founding Member  
March 2017 - Present

Rent2Buy  
Operations Manager  
2003 - 2007 (5 years)  
Ann Arbor, MI

GIST: To offer residential homeowners alternative solutions to foreclosure which allowed them to sell homes quickly, safely, and efficiently using a lease-purchase (Rent2Buy) model. This exit strategy worked well for small commercial spaces as well.

RESULT: 500+ completed Rent2Buy transactions; 100+ completed home flips to Rent2Buy clients.

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## Education

University of Michigan  
Bachelor of Science in Engineering, Electrical Engineering