

Monica Neubauer Bio Real estate 2023

Monica Neubauer is an international speaker and an award-winning real estate agent with more than 20 years in the industry. As a life-long entrepreneur, she and her husband, Mark of 35 years, have launched 5 businesses and know how important communication is to the success of any endeavor - personal and professional. Monica is the host of 2 podcasts, the National Association of REALTORS Center for REALTOR Development Podcast and An Open Conversation with Mark and Monica.

Monica's insights have impacted thousands through national media including The Residential Specialist Magazine, Realtor Magazine, and multiple podcasts like The Joe Fearless podcast. She is the author of Straight Talk for Real Estate Success - 80 Tips for Organizing, Structuring, and Promoting your Business and a contributor to the book Own the Microphone. She is a Certified Speaking Professional™ with the National Speaker Association.

Monica is a Franklin, TN native and has lived in 4 houses in Franklin. She seems to get that 7 year itch. She and Mark also own 2 rental properties in the area. They have watched the area grow and develop. They have built 2 of their own homes. Monica's family works in construction, and she brings experience to buyers who want to purchase a new construction home. There is lots more to know about new construction than most buyers realize. It all goes well, until it doesn't. Monica has sold hundreds of houses in Middle Tennessee and is connected all over the state. She can help clients find an excellent agent in any part of the country and even globally as well.

The education and designations that Monica has gotten over the years reflect her interest in keeping up to date with what is happening in the industry and with her clients. As an expert in Everything DiSC, Monica transforms relationships through targeted communication.

Monica is an adventurer in every sense of the word. Her experiences include being a television actress, an international traveler, and a bold entrepreneur in real estate and retail fashion. Monica is a recovering judgmental perfectionist, having learned to overcome bias and embrace diversity while living in over a dozen countries and traveling extensively in many others. By studying the cultural differences that exist within the human experience she's become a Maverick Motivator on a mission to help people grow in positive directions in their personal and professional lives.

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Monica Neubauer is an international speaker, award-winning real estate agent, and lifelong entrepreneur with over 20 years of industry experience. She hosts two podcasts, including NAR's Center for REALTOR Development podcast and has been featured in national media outlets. She is a Certified Speaking Professional™ with the National Speaker Association. Monica is the author of "Straight Talk for Real Estate Success" and a contributor to "Own the Microphone." As a Franklin, TN native, she has extensive knowledge of the area and has sold hundreds of houses in Middle Tennessee. Monica can connect agents and clients with excellent agents nationwide and globally. She is also an expert in Everything DiSC, transforming relationships through targeted communication. Additionally, Monica loves adventure! As the Maverick Motivator, she is dedicated to helping people grow in positive directions in their personal and professional lives.