



Monica is one of the best instructors that I have ever worked with. Her subject matter is timely and relevant, and our members absolutely love her. Monica does a great job interacting with the students.

Christie Bevington, Education Director,  
Nebraska REALTORS®

## MONICA NEUBAUER

*The Maverick Motivator*

### WHY MONICA NEUBAUER

- Whether it is a keynote or educational program, Monica's core content is geared towards improving the audience's ability to problem solve, strategize and be more decisive about their careers and personal life.
- Monica's extensive real estate background and experiences in multiple markets provides her with a broad base of knowledge from which to design programming that is locally relevant, impactful and memorable.
- Laughter and positive reinforcement of concepts through personal reflection are a keystone of Monica's presentation style. Attendees appreciate her uplifting spirit with her Maverick flair.



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[MonicaNeubauer.com](http://MonicaNeubauer.com)  
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*Monica Neubauer is a fan favorite of mine and my members. She does her homework on the applicable state licensing laws and the market she is teaching in. Monica has a fabulous level of energy and engagement in her courses that keeps the student's attention while gaining the valuable knowledge she is sharing. She is top notch in dedication and passion, making her someone you don't want to miss out on working with.*

Cindi L Siggs, RCE, e-PRO®  
Professional Development Director  
REALTORS® of South Central Kansas

## ABOUT MONICA NEUBAUER

As a Maverick Motivator, Monica Neubauer's mission is to help people grow in positive directions in their personal and professional lives. She is the author of *Straight Talk for Real Estate Success: 80 Tips for Structuring, Organizing, and Promoting Your Business*, the Podcast Host for NAR's Center for REALTOR® Development, has worked 20 years as a successful real estate professional and 12 years speaking nationally. As a voracious learner with varied life experiences, Monica is committed to creating a highly interactive learning environment with engagement and stories so the audience leaves wanting more. Her topics include communication, modern selling practices, negotiation, problem solving and maintaining a healthy life balance throughout.



## PARTIAL PROGRAMMING OPTIONS

### Funtentional Living!

#### Take Control to Live the Life You Choose

Do you feel life is happening too fast and it is mostly out of your control? Or have you established a mindset that celebrates your decisions and fills your life with laughter and a sense of well-being? Ultimately, it is about the choices you make in how you react to circumstances or other people. Learn how to live your life with intention by evaluating options and resources and then applying decisions with gusto. Take control of your life with reflection, decisiveness, and fun. And live life Funtentionally!

### Yes, You Can Sell!

#### The Art of Salesmanship and Transaction Management

Time to discover ways to implement solid sales techniques into a systematic, effective real estate selling process.

Download Monica's full Program Catalog today! [MonicaNeubauer.com](http://MonicaNeubauer.com) Discover multiple options for general keynotes and educational sessions.

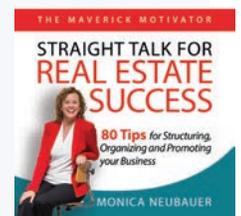
### Change IS the New Normal

A revolution in culture and industry is happening at an exponential level. Technology is influencing every aspect of life and bringing a barrage of new ideas and concepts to the real estate industry. Develop a proactive attitude of growth and adaptability to balance "real time" living with the changes in our businesses.

### Pricing in a Shifting Market

Join Monica Neubauer as she shows you how to *Show, Don't Tell* why certain properties sell for more money than others. Get the data tools you need to prepare qualified property valuations, no matter what market you are experiencing.

Monica's expertise is now available beyond the classroom! "Straight Talk for Real Estate Success: 80 Tips for Structuring, Organizing and Promoting Your Business".



Designation and RRC Courses also Available

ABR, CRS, EPro, RENE, SRS, SRES, AHWD & More!