



Josh Cadillac Biography

(Short Version) Josh Cadillac is a real estate coach, national speaker, and author who trains real estate professionals how to *Close for Life* by building lasting success through extensive knowledge. His unique method combines the education real estate professionals need to survive in this industry, with the tools to convert that knowledge into rapport, credibility, and trust. Josh has been a top producer since going full time in 2008, while also quickly earning many of the most prestigious certifications and designations in the industry.

He has earned multiple accolades as a national speaker, most recently having won Speaker of the Year from the Miami REALTORS®. He has written numerous courses on various facets of real estate in his A.C.E. family of classes, including the first crypto and real estate course approved for continuing education credit in Florida — and only the third one approved anywhere in the country. He is the author of *The Roadmap of the American Dream*, a simple guide to investing; and *Close for Life*, the story of how he learned to stop just earning commissions and started winning customers for life.

Josh focuses on the real-world skills agents need to be true advocates and trusted resources for their customers. His goals are to make the most of agents' educational time, and for agents to take their business personally while also growing it to the next level. He believes in counting success not in paychecks received but in satisfied customers who won't ever do business with anyone else.

Josh remains a top producer in the residential market and leads the commercial and crypto division of Real Estate Empire Group, a real estate investment fund, construction company, and property management company.

Professional Certifications & Designations:

ACE, CCIM, CDPE, MCNE, CRS, CRB, ABR, GRI, RENE, SRES, MRP, GREEN, RSPS, CSSA, CCFA, CIAS, MRETE, e-Pro, SFR, BPO-R, C-RETS, CFA Master, TRC, LMB, AHWD, C-Rep, M-rep, CPMS, CIPS, DPP, PSA, ASP, SRS

Additional Licenses Held:

LGC, CAM, LHI, Leed AP, RRP, LMA, LMR

