



Craig Grant

Chief Technology Officer &
Lead Instructor
The Real Estate Technology Institute
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As the lead Subject Matter Expert (SME) of NAR's upcoming rebuild of ePro, 2023 RIS Media Newsmaker as an Industry Futurist, over 150 in-person & virtual speaking engagements around the world each year, including sessions for NAR, several state conventions, franchises, CRS, & other key industry events, Craig Grant is considered one of the most sought-after technology, marketing & cybersecurity speakers around.

Whether it be at an industry event, in the classroom, or online via Zoom or the RETI.us portal, one thing that fuels Craig is to help today's real estate professionals embrace and get over their fear of technology so that it can work for them and not against them.

As his motto, "Advanced Real Estate Technology & Marketing Instructed at a Pre-K Level" states, Craig is able to take extremely complicated topics & present them in a way that the average non-technical person not only understands but is able to apply & improve their business.

In addition to being the CEO of the Real Estate Technology Institute and RETI.us, the Real Estate Industry's Home for Online Technology Education, Craig Grant is an avid sports fan & music lover who can be found watching and/or participating in events and concerts with friends.

Highlights:

- o **National Association of REALTOR®:**
 - Certified CRS, CE, GRI, E-Pro & RPR Instructor
 - (5x) Presenter for the National Association of REALTORS® Association Executive Institute
 - (7x) Presenter for National Association of REALTORS® Annual Conference
 - (6x) Presenter for National Association of REALTORS® Tech Edge Series
 - (8x) Presenter for the RAPDD Summit & REEA Conventions
 - (2x) Lead Trainer for Re-Certification of NAR REBAC, ABR & CIPS Instructors
 - (10x) Lead Trainer for State Instructor Development Programs
- o **State Associations**
 - (32x) Featured Speaker at state conventions
 - (12x) Development of GRI Technology Materials for state associations
- o **Florida Association of REALTORS®:**
 - Member of the Florida REALTORS® Faculty since 2008
 - Member of the Florida REALTOR® GRI Curriculum Task Force Team
 - Former Chairman of the Technology & Education Committee
- o **Memberships**
 - National Speakers Association (NSA)
 - Real Estate Educators Association (REEA)

Instructional/Public Speaking Experience

Prior to forming The Real Estate Technology Institute, Craig was the co-author & national corporate trainer for the New York Times Regional Media Group in charge of teaching all aspects of the Internet, technology and online marketing to their sales teams across the country.

Instructional Training

- o Completed Florida REALTORS® ITI & IDW Instructor Training Academy
- o RAPDD Summit & REEA Conference
- o Promax Advanced Management Academy
- o The New York Times Leadership Institute
- o Myers Briggs Personality Training
- o Public Speaking Essentials

Client List (partial)

National/Regional Associations

National Association of REALTORS®, Inc.

- E-Pro Trainer
- NAR Tech Edge Series
- NAR Convention Educator Symposium
- NAR Convention RE Bar Camp
- Association Executive Institute (AEI)

(10x) Triple Play Convention

- New York Association of REALTORS®
- New Jersey Association of REALTORS®
- Pennsylvania Association of REALTORS®

Arkansas REALTORS® Association, Inc.

Colorado Association of REALTORS®, Inc.

Florida REALTORS®, Inc.

Georgia Association of REALTORS®, Inc.

Indiana Association of REALTORS®, Inc.

Illinois Association of REALTORS®, Inc.

Iowa Association of REALTORS®, Inc.

Kentucky Association of REALTORS®, Inc.

Michigan Association of REALTORS®, Inc.

Minnesota Association of REALTORS®, Inc.

Nebraska Association of REALTORS®, Inc.

New York Association of REALTORS®, Inc.

North Carolina Association of REALTORS®, Inc.

Ohio Association of REALTORS®, Inc.

Oklahoma Association of REALTORS®, Inc.

Tennessee Association of REALTORS®, Inc.

Texas Association of REALTORS®, Inc.

Vermont Association of REALTORS®, Inc.

Virginia Association of REALTORS®, Inc.

Wisconsin Association of REALTORS®, Inc.

CRB of Florida

Florida REALTORS District 2

Florida REALTORS District 3

Florida REALTORS District 4

Florida REALTORS District 7

Florida REALTORS District 8

REBar Camp Florida

REBar Camp Jacksonville

Women's Council of REALTORS of Florida

Corporations / Franchises

Berkshire Hathaway/Prudential Realty Corporate

ERA Corporate

Berkshire Hathaway Indiana

RE/MAX Florida

Local Associations

Amelia Island Nassau Co. Assoc. of REALTORS®, Inc.

Bay Co. Assoc. Of REALTORS®, Inc.

Beverly Hills Greater Los Angeles Assoc. of REALTORS®

Bonita Springs-Estero Assoc. of REALTORS®, Inc.

Coastal Association of REALTORS®

Daytona Beach Area Assoc. of REALTORS®, Inc.

Denver Metro Association of REALTORS®, Inc.

Emerald Coast Assoc. of REALTORS®, Inc.

Englewood Area Board of REALTORS®, Inc.

Flagler Co. Assoc. of REALTORS®, Inc.

Florida Keys Board of REALTORS®, Inc.

Fort Collins Board of REALTORS®, Inc.

Gainesville Alachua Co. Assoc. of REALTORS®, Inc.

Greater Chattanooga Association of REALTORS

Greater Tampa Assoc. of REALTORS®, Inc.

Greater Tulsa Association of REALTORS®, Inc.

Greater Smoky Mountains Association of REALTORS

Hernando County Association of REALTORS

Iowa City Area Association of REALTORS®, Inc.

Knoxville Area Association of REALTORS

Lake City Board of REALTORS®, Inc.

Lakeway Area Association of REALTORS

Lynchburg Assoc. of REALTORS® INC

Manatee Assoc. of REALTORS®, Inc.

Marathon & Lower Keys AOR, Inc.

Marco Island Area Assoc. of REALTORS®, Inc.

Memphis Area Association of REALTORS

Miami REALTORS®, Inc.

Middle Tennessee Assoc. of REALTORS, Inc.

Naples Area Board of REALTORS®, Inc.

Navarre Beach Board of REALTORS®, Inc.

New Smyrna Beach Board of REALTORS, Inc.

New Jersey MLS, Inc.

North San Diego County Association of REALTORS®, Inc.

Northeast Florida Assoc. of REALTORS®, Inc.

Ocala Marion Co. Assoc. of REALTORS®, Inc.

Orange County Assoc. of REALTORS®, Inc.

Orlando Regional Assoc. of REALTORS®, Inc.

Osceola Co. Assoc. of REALTORS®, Inc.

Pensacola Assoc. of REALTORS®, Inc.

Pinellas REALTOR Organization

Punta Gorda Assoc. of REALTORS®, Inc.

REALTORS® Assoc. Of Greater Fort Lauderdale, Inc.

REALTORS® Assoc. of Greater Fort Myers & Beach

REALTORS® Assoc. of Indian River Co., Inc.

REALTORS® Assoc. of The Palm Beaches, Inc.

San Diego Association of REALTORS®, Inc.

Sarasota Assoc. of REALTORS®, Inc.

Southern Maryland Association of REALTORS®

Space Coast Assoc. of REALTORS®, Inc.

South Broward Board of REALTORS®, Inc.

South Metro Denver Association of REALTORS®, Inc.

Additional Association Contacts

National Association of REALTORS®

Dawn Headtke	National Association of REALTORS® Center for REALTOR® Development	(312) 329-8488
Katie Eddy	National Association of REALTORS® Center for REALTOR® Development	(312) 329-3298
Keisha Kidan	National Association of REALTORS® Center for REALTOR® Development	
Mellisa White	Residential Real Estate Council (RRC/CRS)	(312) 321-4459
Paul Dahl	Residential Real Estate Council (RRC/CRS)	(312) 321-4429

State Associations

Ladonna Stanton	Arkansas Association of REALTORS®	(501) 225-2020
Lauren Palfery	California Association of REALTORS®	(213) 739-8211
Matt Lafferty	Delaware Association of REALTORS®	(302) 734-4444
Sharon Hoydich	Florida Association of REALTORS®	(407) 438-1400
Chrissy Campbell	Georgia Association of REALTORS®	(678) 597-4124
Crystal Bise	Hawaii Association of REALTORS®	(808) 733-7060
Carrie Elliott	Illinois Association of REALTORS®	(217) 529-2600
Kathy Harbaugh	Indiana Association of REALTORS®	(317) 913-3245
Nicole Knudtson	Kentucky Association of REALTORS®	(800) 264-2185
Jodie Cady	Michigan Association of REALTORS®	(517) 334-5554
Laurie Ganz	Minnesota Association of REALTORS®	(952) 935-8313
Maureen Murphy	New Jersey Association of REALTORS®	(732) 494-5616
Shenita Daniels	New York Association of REALTORS®	(518) 463-0300
Gary Moon	Ohio Association of REALTORS®	(614) 225-6210
Lisa Aaron	Pennsylvania Association of REALTORS®	(800) 555-3390
Dana Holben	South Dakota Association of REALTORS®	(605) 224-0554
Kristen Mosley	Tennessee Association of REALTORS®	(615) 321-1477
Debra Hernandez	Texas Association of REALTORS®	(512) 370-2118
Lili Paulk	Virginia Association of REALTORS®	(804) 249-5704
Deanna Devey	Utah Association of REALTORS®	(801) 676-5200
Kristi Mikalsen	Wisconsin Association of REALTORS®	(608) 241-2047

Local Associations

Janice Yonts	Bluegrass REALTORS®	(859) 276-3503
Kelly Bramble	Charleston Trident Association of REALTORS®	(843) 760-9400
Kathleen Pinson	Coastal Carolinas Association of REALTORS®	(843) 626-3638
Craig Pantellere	CORE Association of REALTORS®	(908) 725-3117
Jennifer Zeller	Dayton Association of REALTORS®	(937) 223-0900
Susy Hurlbert	Eastern Connecticut Association of REALTORS®	(860) 892-2595
Paula Cook	Emerald Coast Association of REALTORS®	(850) 243-6145
Michael DeHart	Fort Hood Area Association of REALTORS®	(254) 634-4412
Grace Smith	Greater Tampa Association of REALTORS®	(813) 879-7010
Megan Flewellyn	Iowa City Area Association of REALTORS®	(316) 338-6460
Roxie Glenn	MetroTex Association of REALTORS®	(214) 637-6660
Leticia Oliver	Miami Association of REALTORS®	(305) 468-7000
Sonya McCloney	Missoula Association of REALTORS®	(406) 728-0560
Lauren SanNicolas	Mommouth Ocean Association of REALTORS®	(732) 918-1340
Traci Castillo	Mobile Area Association of REALTORS®	(251) 479-8654
Anna Janda	NEXUS REALTORS®	(856) 4281013
Jayne Yatchak	Northwest Montana Association of REALTORS®	(406) 752-4313
Cassie Cardenas	Orange Cuntly REALTORS®	(949) 586-6800
Tiffany Hughes	Orlando Regional REALTORS Association®	(407) 253-3580
Jamie Farnam	Pocono Mountains Association of REALTORS®	(570) 424-8846
Marci Rogers	Prescott Area Association of REALTORS®	(928) 445-2663
Cindi Ferguson	REALTORS® of South Central Kansas	(316) 263-3167
Mireya Carlsen	REALTORS® Association of York & Adams Counties	717-845-3487
Cindi Ferguson	REALTORS® of South Central Kansas	(316) 263-3167
Barbara Snowdon	Southern Metro Denver Association of REALTORS®	(303) 797-3700
Paula Tansey	Tri-County Association of REALTORS®	(610) 560-4800
Shay Lawson	Tuscaloosa Association of REALTORS®	(205) 345-7323
Melanie McKinney	Vail Board of REALTORS®	(970) 766-1029
Jamie Bowman	Ventura County Association of REALTORS®	(805) 981-2100